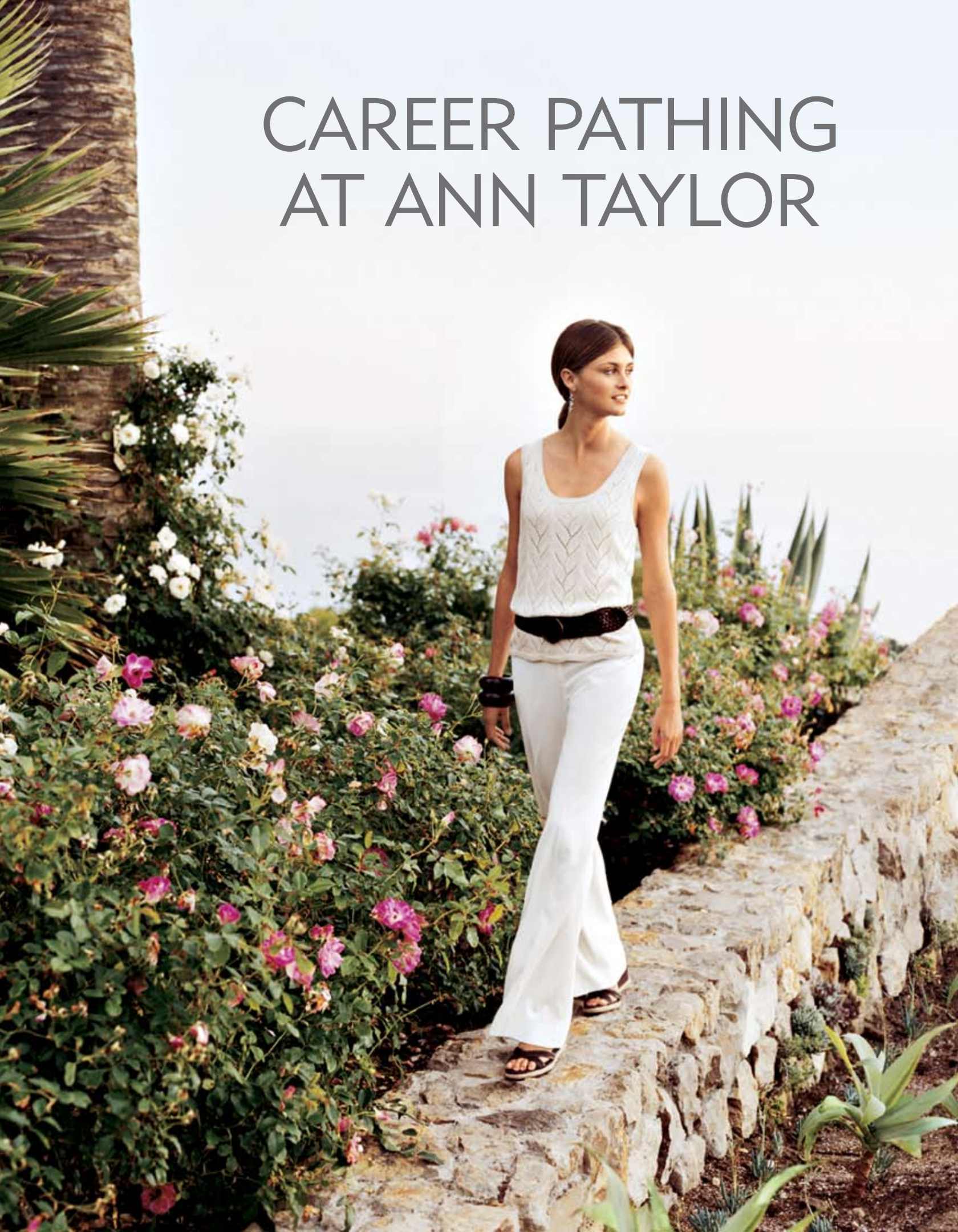


CAREER PATHING AT ANN TAYLOR



ANY DOOR COULD POTENTIALLY OPEN FOR YOU—YOUR RESULTS ARE THE KEY.

Regardless of profession and within nearly every industry, top achievers want a chance to grow their career and find new opportunities. At Ann Taylor, we fully embrace this philosophy. We also know that there is no one right career path. Some may prefer traditional growth within a specific field or area of expertise, while others are more open to a variety of challenges across the organization. But, there are three universal factors within every career path at Ann Taylor—a premium on talent, superior results, and having other associates there to push and guide you to fulfill your potential.

In a traditional example, one executive began her career in merchandising, and ascended from there. Over the course of 15 years, she grew professionally by fully committing to a number of positions within merchandising, and continually producing results. The difference at Ann Taylor is that she was able to divide that time between two different divisions of the company, Ann Taylor and Ann Taylor LOFT. As she produced, doors opened. And the ability to migrate between divisions during different stages of her career offered growth opportunities that may not have been available at other companies. She created her success by rising to the new challenges, and continually exceeding expectations.

In a less traditional sense, another executive started out in merchandising and returned there 10 years later. But in between, she helped lead new strategy

initiatives in other areas of the organization, like on-line sales and the factory division. It was not the path of least resistance, but the path of best opportunity. Each assignment was a challenge. But they created one building block after another, and prepared her for her current leadership role within the business. The ability to continually deliver and her willingness to embrace unique challenges let her discover and use abilities she didn't know she had.

In Ann Taylor's field organization, a talented assistant manager grew quickly to become a store manager, and could have been on the path to being a productive district manager. But, the recruiting and human resource vein of the company interested her most. There were options for her. She blended the recruiting aspects of her management duties very well. Eventually, her superior results and love of recruiting landed her in a full-time recruiting job within the company. Her growth is a testament to her passion for results while doing what she loved, and having coaches or mentors who recognized that passion and her value to the company.

Every associate at Ann Taylor has the opportunity to build a career that is as full and unique as they want. Whether they blaze new trails, follow in the footsteps of a trusted advisor, or share mentoring moments with their peers, new opportunities open to those whose results demonstrate they are ready for them.